



EuroChem is a leading fertilizer producer with long-established presence in more than 30 markets across Europe and Turkey. Customers benefit from our extensive local network of carefully selected partners and distributors. We provide a broad portfolio of crop nutrition solutions from high-quality standard products to our premium Nitrophoska® family, and innovative stabilized fertilizers such as ENTEC® and UTEC®, for every application, including fertigation, foliar and field.

The Group is vertically integrated with activities spanning from mining to fertilizer production, logistics, and distribution. Headquartered in Zug, Switzerland, the Group operates in Europe, Asia, North and South America, and the CIS, employing more than 26,000 people worldwide.

We are looking for a committed colleague for our team Global Marketing as soon as possible

PRODUCT MANAGER (M/F) WATER SOLUBLE FERTILIZERS

Job description:

As Product Manager for Water Soluble Fertilizers (WSF) you are responsible for part of the product line's market entry, global positioning and long-term development. Planning, monitoring and controlling of sales volumes and revenues on a short-, mid-, and long-term view, as well as the marketing support for our salesforce, are also main tasks.

Your tasks in details:

- Preparation for the global market introduction of WSF and securing the further development of the WSF product and market portfolio
- Supervision of our WSF and optimization of sales, revenues and earnings in cooperation with regional distribution platforms
- Creation of product and marketing frame concepts incl. global positioning of our WSF
- Development of product value proposition in cooperation with R&D
- Planning (rolling forecast, budget, etc.) in coordination with sales, controlling and production departments
- Contact / cooperation with internal and external production units and suppliers
- Project management
- Monitoring of the product quality

Necessary qualification:

- Successfully graduated degree in agribusiness or agricultural science related studies
- Experiences in marketing or sales of WSF or special fertilizers
- Knowledge in fertigation, fertilizer application and plant nutrition would be helpful
- Very good written and verbal communication skills in English and German, knowledge of other languages is an advantage
- Very good EDV knowledge required, especially in MS Office (focus on Excel)
- Strong communication skills, including argumentation and persuasive communication
- High degree of flexibility and readiness for international business travel
- Ability to work pro-actively and in a team

Company benefits:

- Working in a committed team with an international working environment
- Working in a family-friendly environment
- Workplace health management and social responsibility (CSR Team)
- Jobticket of VRN area, Sodexo-Checks

If you are interested and would like to apply for this position, kindly apply [here](#) with your detailed CV.

If you have any questions, please contact Ms Zanger Tel: +49 (0) 621 87209-231.